

Discounts that make sense, profits that make cents!

The Dynavision Pricing & Discounts app drastically improves the New Pricing Experience in Microsoft Dynamics 365 Business Central. Giving you more flexibility to manage the pricing strategy that works for you.

Challenges addressed

- Complex pricing structures leading to manual errors & margin losses.
- Difficulty in keeping pricelists up to date, leading to outdated or incorrect prices.
- Inflexible discount configurations in Business Central limiting pricing strategies.
- Inflexible pricing mechanism in Business Central which always takes the lowest available price.

Requirements Covered in Business Central Projects

- Automatic sales price calculations based on custom formulas, starting from purchase prices.
- · Sales margin management.
- Hierarchical pricing setups for customer-specific scenarios which avoid using the lowest price.
- Flexible discount types, including fixed amounts and composed discounts.
- Efficient Pricelist management.

Key features

- Advanced Price Calculations: Define custom sales pricing formulas based on purchase prices, units, customers, and price lists.
- Pricing Hierarchy: Set multiple pricing levels and customize hierarchies to optimize profits.
- Composed Discounts: Combine multiple discount percentages for accurate and precise discount amounts.
- Amount Discounts: Define fixed amount (per quantity) discounts.
- Margin Calculations: Calculate item margins using sales and purchase prices.
- Easy Price Management: Simplify price management with intuitive tools and features.

Dynavision Advanced Pricing & Discounts

More information

See Manual